

**Bid # 080201 – 080202 - 080203**

**Q & Answers**

1. Please explain the evaluation method used for this bid.  
Am I correct that you stated there would be an evaluation committee?

**All bids are evaluated but they are not scored and no evaluation committee is utilized.**

2. Please let me know where to find the evaluation criteria on these bids?

**Bids do not have evaluation criteria as do RFP's.**

3. When bidding the price, the contract states the bid would be 12 equal monthly payments. Can you explain why the bid is allowing for different increments (yearly) to be allowed.

**Addendum # 1 will rectify this and will require all dollar amounts for each year to be the same dollar amounts and not different.**

4. Am I correct that Dylbia stated this was a bid and money was the winning factor?

**I do believe she made this statement.**

5. Page 3, #1.0 Purpose: If the service offered parasailing would that be allowed to be negotiated into the contract?

**This is included as part of this Bid on Page 3 1.0**

6. Page 3, #3.0 Cashier's Check and Forfeiture: Will the county cash the Cashier's checks made payable to Cameron County and refund funds by County Check?

**We will hold this in Treasurer's office and return to Bidder after contract award.**

7. Page 5, #11.0 (a) If the concessionaire ask for any changes in the obligations imposed, does this mean the county will reject the bids, even if the change is in the best interest of both parties?

**It depends on what the bidder would like to change.**

8. Page 7, (e) employees wear a clothing item with Vendor's name imprinted on it with the employees name, is this within compliance?

**Yes**

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9. Page 9, (s) The Federal Income Tax Returns do not itemize location sales. All location sales are lumped and recorded under Revenue Sales. The daily sales logs do reflect where all income is derived from and can be reconciled to the Federal Income Tax Return. Would this be sufficient for this requirement?

**The Daily sales logs would be acceptable and would be reviewed on an Yearly basis.**

10. Page 9, #1 Concession Cash Register tape requirement.

**Addendum allows for use of a 3 part receipt.**

11. Page 10, #2, If the county agreed would it be allowed to submit the approved "Monthly Financial and Payment Certification" forms along with the appropriate copies of tickets instead of cash register receipts?

**Yes**

12. Page 10, (b) I have a question on requiring a Corporation to maintain a separate bank account and bookkeeping system for a County location.

**This will no longer be required as per addendum.**

13. Page 11, (f) The information ask in this section contains very confidential information, such as terms of lease, gross receipts, and basic financial arrangements with other landlords. Is this information to remain confidential and not be made public records? It ask for County operator. I assume it is asking for any Concession landlord within Cameron County?

**Per Civil Legal - Bid information will be considered Open Records Information.**

14. Page 11 Tab 4 Bid Bond: Is the \$500.00 the same as the Cashier's Check of \$500.00 to guarantee the bidder will enter into a contract or is it a separate check needed.

**Yes**

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15. Page 12 Tab 5 Bidder must submit a list of all concession services to be provided and the percentage of gross receipts sales the County will receive for those services. Question: The County has already stated it requires 10%. Are you asking if the concessionaire will be offering more than the 10% on one or more of the services offered?

**Addendum has correction to remove this offering of alternate %.  
You are correct, the County has stated that the 10% will be used.**

16. Question: The annual guaranteed flat rate is separated by year. Is this asking for the bid equally be stated for five years or if the concessionaire wants to bid in different increments each year? Is it asking if the concessionaire bids a flat fee for five years and how the concessionaire wants to pay the flat fee bid?

**No - no fluctuation per year all years must have the same dollar amount.**

17. Page 13 Tab 6 - Changes / Deviations : When stating the deviations on the bids will the County still consider the bid? The statement that bidders are hereby advised that Cameron County will only consider Bids that meet the exact requirements imposed by the specifications. If the concessionaire states the deviations asked for, but still would meet exact requirements imposed if deviations were not approved subject the bid to rejection? The statement about rejection implies that a concessionaire stating their concerns could subject them to rejection if another concessionaire has no deviations? Please advise on this.

**Any deviations after the Pre Bid and release of all Addendums could lead to Bid being thrown out.**