

Dental Q&A
RFP #1466 D

1. Do you happen to have the renewal rates for the Dental?
No, we don't have it.
2. Due to the current pandemic situation and critical business leaders working in remote locations, our intent is to utilize an electronic signature with approval from an Officer who has the authority to bind our offer. We will be happy to provide original, hard copy signatures, including a notary for Cameron County to have on file when we are awarded the business. Is this approach acceptable?
Yes on Electronic Signatures. Prior to agenda for Commissioners Court to award we must have on hand original, hard copy signatures, including notary.
3. Can you tell me if there has been any rate increases on the dental in the past 3 years?
The rate has been the same since 10/1/2017.
4. Rate history for all lines. Std and Voluntary Life booklets show these 2 coverages have been with Mutual since 10/1/2016. Can we get rate history back to that date?
The rates have been the same since 2016.
5. Additional experience information for the voluntary life and std. Experience data received begins 10/1/2018. Both coverages have been with Mutual since 10/1/2016. Can we get additional month by month data back to 10/1/2016 for both lines?
No, that is all the experience available.
6. Any plan design changes since 10/1/2016 for the voluntary life and std and since 10/1/2017 for the dental.
No Changes.
7. The dental experience report included with the RFP appears to be a document put together by McGriff and includes data for the last 12 months, the prior 12 months and the 12 month period prior to that, which would begin February 2017. The dental booklet shows an effective date with Delta of 10/1/2017. Does the report include experience data from the carrier that was in force prior to Delta? Or, was the dental coverage actually effective with Delta prior to 10/1/2017?
They have been with Delta all this time.
8. Can month by month dental experience be provided on carrier letterhead?
Attached is the last report
9. What is Delta's current OON reimbursement rate (80th or 51st UCR, etc.)?
80th
10. What Delta Network is currently used (i.e. the layered network [Preferred and Premier] or just the Premier network).
Benefits (In-Network or Out-of-Network) -- the amounts that Delta Dental will pay for dental services under the Contract. In-Network Benefits are those covered by the Contract and performed by a DPO Dentist. Out-of-Network Benefits are those covered by the Contract but performed by a Delta Dental Premier® Dentist or Non-Delta Dental Dentist.